

Using eAgVantage™ for Your eBusiness

MANAGEMENT TOOLS

FEATURES—INTERNAL ACCESS BY EMPLOYEES

- ◆ Management Tools—view corporate information via your Website
 - ◆ View Sales by Department, by Item, by Salesperson, by Customer, and by Manufacturer
 - ◆ Drill Down Within All Reports
- *Management Tools program is required for all employees' access to eAgVantage programs

eAgVantage Management Tools via
your Website

Date Range - Start: MAY 2014 End: MAY 2014 Refresh

Sort By: Department Sales Margin Quantity
Drill To: Items Fine Line Code Customer
Include unmerged transactions

Department	Sales	Cost of Sales	Margin	Margin %	Quantity
AGRONOMY	459,584.59	0.00	459,584.59	100.0%	1,001.0000
C-STORE	5,068.57	3,808.00	1,260.57	24.9%	929.0000
CASH DISCOUNT	-238.51	0.00	-238.51	100.0%	0.0000
CHEMICALS	4,786.08	2,153.75	2,632.33	55.0%	339.0000
FERTILIZER	643.16	475.00	168.16	26.1%	1.0000
PETRO	293.01	228.12	64.89	22.1%	6.0000
PROPANE	929.00	477.05	451.95	48.6%	450.0000
SALES TAX	816.44	0.00	816.44	100.0%	1.0000
SEED CORN/BEANS	46,062.70	41,372.50	4,690.20	10.2%	311.0000
SEED WHEAT/ALFAFA	20,500.00	15,000.00	5,500.00	26.8%	100.0000
SMALL SEEDS	500,020.00	0.00	500,020.00	100.0%	100,004.0000
REPORT TOTAL	1,038,465.04	63,514.42	974,950.62	93.9%	103,142.0000

**** END OF REPORT ****

Management Tools

Using eAgVantage™ for Your eBusiness

GRAIN SALES

- ◆ Open Totals, Contracts, Shipments, Advances, Sales by Customer
- ◆ Includes Open, In Transit, Net Open and Unsettled Bushels
- ◆ Drill down on Crop, Customer, Contracts & Settlements

GRAIN MARKET POSITION ON THE WEB

- ◆ Full screen display for merchandisers
- ◆ Tracks grain you have purchased throughout the day
- ◆ Cash Position

New! Use eAgVantage to Manage your Grain position 'LIVE' on-screen

1. Daily Position Inventory Report (DPR)
2. Cash Position Report—Net Change
3. Long/Short Position—Old Crop & New Crop
4. Market Position Report – DPR plus LONG/SHORT plus BASIS POSITION

Grain—Daily Position Report (DPR)

FEATURES & BENEFITS

- ◆ Inventory – Obligations – Company Owned
- ◆ View Inventory On Hand Totals by location – Received/Out/Adjustment subtotals
- ◆ Drill three levels into Obligations & Company Owned: Customer – Contract – Loads
- ◆ Display Actual or Position Crops – combine varieties of like commodities
- ◆ Select All locations – single locations – DPR Group of locations
- ◆ Export on-screen data into comma delimited file

666666
eAgVantage Grain Administrator
107 Wood Lake Dr. S.E.
VERSION 8
Rochester MN 55904

AgVantage Software Your Partner in Agri Business

Phone-507-282-6353
11/05/15 12:28:05

Daily Position Report

Menu Management Tools Grain Management DPR Setup

Report Date: 11/05/2015 Refresh

Selections: Com10/Actual

	Balance Forward	Received	Out	Adj	Totals
INVENTORY ON HAND:	398,077.28	4,035.77	-285.71	0.00	<u>401,827.34</u>
Total On-Hand	398,077.28	4,035.77	-285.71	0.00	401,827.34
Total Outside & On-Hand	398,077.28	4,035.77	-285.71	0.00	401,827.34
OBLIGATIONS:					
Warehouse Receipts	-2,000.00	0.00	0.00	0.00	<u>-2,000.00</u>
Non-Receipted	-2,647.53	0.00	0.00	0.00	<u>-2,647.53</u>
CCC - Load Out	-4,000.00	0.00	0.00	0.00	<u>-4,000.00</u>
Open Storage	-29,069.76	-1,027.93	2,100.00	0.00	<u>-27,997.69</u>
Grain Bank	-17,276.27	-989.94	357.14	0.00	<u>-17,909.07</u>
Custom Dry	-52.40	0.00	0.00	0.00	<u>-52.40</u>
Total Obligations	-55,045.96	-2,017.87	2,457.14	0.00	-54,606.69
Unpriced	10,000.00	939.60	0.00	0.00	<u>10,939.60</u>
Priced Not Paid	36,458.62	1,078.30	0.00	0.00	<u>37,536.92</u>
Purchased - Paid	296,572.70	2,457.14	-285.71	0.00	298,744.13
Total Company Owned	343,031.32	4,475.04	-285.71	0.00	347,220.65

**** END OF REPORT ****

[View comma delimited report](#)

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Daily Position Report

Grain - Cash Position Report

FEATURES & BENEFITS

- ◆ Changes to Cash Grain Position since last End of Day
- ◆ Drill into Delivery Months for Customer Contracts
- ◆ See Current Spot Purchases & Settlements from Customer Storage
- ◆ "Crop Watch" Alarm to indicate Bought/Sold quantity thresholds
- ◆ Auto-Refresh screen for net changes – set your own interval

Grain Market Position On The Web

MARKET POSITION REPORT—DPR plus LONG/SHORT plus BASIS POSITION

- ◆ THREE REPORTS IN ONE
 - CASH & CONTRACT POSITION FROM DPR plus NET CASH LONG/SHORT plus BASIS POSITION
- ◆ Drill into Contract balances within each delivery periods
- ◆ Display Actual or Position Crops – combine varieties of like commodities
- ◆ Select All locations – single locations – DPR Group of locations
- ◆ Export on-screen data into comma delimited file
- ◆ Cash Position Report

	Period Ending 12/31/15	Period Ending 03/31/16	Period Ending 05/31/16	Period Ending 07/31/16	Period Ending 09/30/16	Future	Totals
INVENTORY ON HAND:							
Inventory detail	401,827.34	0.00	0.00	0.00	0.00	0.00	401,827.34
Additional Shrink	0.00	0.00	0.00	0.00	0.00	0.00	0.00
TOTAL ON-HAND	401,827.34	0.00	0.00	0.00	0.00	0.00	401,827.34
Outside/Terminal Storage	0.00	0.00	0.00	0.00	0.00	0.00	0.00
TOTAL OUTSIDE & ON-HAND	401,827.34	0.00	0.00	0.00	0.00	0.00	401,827.34
Storage Obligations	-54,606.69	0.00	0.00	0.00	0.00	0.00	-54,606.69
NET COMPANY OWNED	347,220.65	0.00	0.00	0.00	0.00	0.00	347,220.65
Less Unpriced Company Owned	-10,939.60	0.00	0.00	0.00	0.00	0.00	-10,939.60
Undel'd Purch Contracts-Priced	235,000.00	60,000.00	0.00	100,000.00	25,000.00	45,000.00	465,000.00
Undel'd Sales Contracts-Priced	-210,000.00	-50,000.00	0.00	0.00	0.00	0.00	-260,000.00
In-transit Shipments	17,978.68	0.00	0.00	0.00	0.00	0.00	17,978.68
CASH & CONTRACT POSITION	379,259.73	10,000.00	0.00	100,000.00	25,000.00	45,000.00	559,259.73
Unpriced Future/Cash Pur-Undel'd	45,000.00	0.00	0.00	0.00	0.00	10,000.00	55,000.00
Unpriced Future/Cash Pur-Del'd	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Unpriced Future/Cash Sls	-10,000.00	0.00	0.00	0.00	0.00	0.00	-10,000.00
Delayed Price Sales @ Terminal	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Applied Unpriced-Basis Sales	0.00	0.00	0.00	0.00	0.00	0.00	0.00
MPPC Covered by Call Options	20,000.00	0.00	0.00	0.00	0.00	0.00	20,000.00
Futures Bought	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Futures Sold	-15,000.00	-275,000.00	-110,000.00	-100,000.00	-50,000.00	-70,000.00	-620,000.00
NET CASH LONG/SHORT POSITION	419,259.73	-265,000.00	-110,000.00	0.00	-25,000.00	-15,000.00	4,259.73
Cash & Contract Position	379,259.73	10,000.00	0.00	100,000.00	25,000.00	45,000.00	559,259.73
Unpriced Basis Purch-Undel'd	20,000.00	0.00	0.00	25,000.00	0.00	10,000.00	55,000.00
Unpriced Basis Purch-Del'd	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Unpriced Basis Sales	-270,000.00	-100,000.00	0.00	-100,000.00	-30,000.00	0.00	-500,000.00
MPPC Covered by Call Options	20,000.00	0.00	0.00	0.00	0.00	0.00	20,000.00
BASIS POSITION	149,259.73	-90,000.00	0.00	25,000.00	-5,000.00	55,000.00	134,259.73

MARKET POSITION REPORT

Grain—Long/Short Position

FEATURES & BENEFITS

- ◆ Old Crop & New Crop columns
- ◆ Undelivered Purchase Contracts
Priced & Unpriced – Delivery Month – Customer – Contract – Loads
- ◆ Undelivered Sales Contracts
Priced & Unpriced – Delivery Month – Customer – Contract
- ◆ Sales Shipments In-Transit
- ◆ Futures Bought & Sold
- ◆ Display Actual or Position Crops – combine varieties of like commodities
- ◆ Select All locations – single locations – DPR Group of locations
- ◆ Export on-screen data into comma delimited file

eAgVantage Grain Administrator
107 Wood Lake Dr. S.E.
VERSION 8
Rochester MN 55904

AgVantage Software
Your Partner in Agri Business

11/05/15 12:37:31

Long and Short Report

Menu | Management Tools | Grain Management | DPR Setup

Report Date: 11/05/2015 Refresh

Selections: Corn10/Actual

	Old	New	Totals
Inventory on Hand:	401,827.34		401,827.34
Total On-Hand	401,827.34		401,827.34
Total Outside & On-Hand	401,827.34		401,827.34
Storage Obligations	-54,606.69		-54,606.69
Net Company Owned	347,220.65		347,220.65
Patron's Delayed Price Open	-7,939.60		-7,939.60
Patron's DP Contracts-Del'd	-3,000.00		-3,000.00
Unpriced Basis Sales	500,000.00		500,000.00
Unpriced Basis Purch-Undel'd	-45,000.00	-10,000.00	-55,000.00
Inventory at Risk	791,281.05	-10,000.00	781,281.05
Sales Contracts-Priced	-210,000.00	-50,000.00	-260,000.00
Sales Contracts-Unpriced	-510,000.00		-510,000.00
In-Transit Shipments	17,978.68		17,978.68
Undelivered Sales Cont.	-702,021.32	-50,000.00	-752,021.32
Undel Purch Contracts-Priced	420,000.00	45,000.00	465,000.00
Undel Purch Contracts-Unpriced	110,000.00	20,000.00	130,000.00
MPPC Covered by Call Options	20,000.00		20,000.00
Open MPPC	-20,000.00		-20,000.00
Unprod Future Cash Purch-Undel	45,000.00	10,000.00	55,000.00
Open Futures Cash Purchases	-45,000.00	-10,000.00	-55,000.00
Unpriced Futures Cash Sales	-10,000.00		-10,000.00
Open Futures Cash Sales	10,000.00		10,000.00
Futures Sold	-570,000.00	-50,000.00	-620,000.00
Net Long / Short Position	49,259.73	-45,000.00	4,259.73
MPPC Covered by Call Opt	-20,000.00		-20,000.00

**** END OF REPORT ****

LONG/SHORT POSITION—OLD CROP & NEW CROP


eAgVantage™ Seed

FEATURES AND BENEFITS

- See all of your seed items quickly and easily
- Drill down into the Plan to see plan quantities vs. dispatched and invoices.
- Eliminate the spreadsheets you need to use today to manage seed.

EAGVANTAGE - SEED INVENTORY

0999999
EAGVANTAGE



Phone: 507-282-6353
Oct 30, 2015 01:49:23 pm

V8 Seed Inventory

FILTERS:
 Manufacturer: MONSANTO
 Crop: *ALL
 Location: *All
 Size: *ALL
 Pkg: *ALL
 Variety: *All
 Begin Date: 09/31/2014

Manufacture	Brand	Crop	Item	Loc	Size	PKG	Plan	Ordered	Dispatch	Invoiced	Onhand	Booked	Prepaid	Uncomm	On Order	Available
MONSANTO	DEKALB	ALFALFA	DKA33-16 50# (00070183049033)	*ALL		50.00 LB BAG	.00	.00	.00	10.00	.00	.00	.00	.00	.00	0.0
MONSANTO	DEKALB	ALFALFA	DKA33-16 50# 44% Clay Coated (00883380169271)	*ALL		50.00 LB BAG	.00	.00	.00	.00	8.00	.00	.00	8.00	.00	8.0
MONSANTO	DEKALB	ALFALFA	DKA34-17RR RR 50# (00070183096749)	*ALL		50.00 LB BAG	.00	.00	25.00	.00	.00	.00	.00	.00	.00	0.0
MONSANTO		CORN	CORN BY THE BU (CORN)	*ALL			200.00	.00	.00	7302.00	2316.00	.00	.00	2116.00	.00	2316.0
MONSANTO	DEKALB	CORN	DKC24-82RIB AR2 GENVT2P RIB SP (00883380951241)	*ALL	AR2	45.00000 SS SEED PACK	.00	10.00	.00	20.00	.00	.00	.00	-10.00	.00	0.0
MONSANTO	DEKALB	CORN	DKC27-54 AF PR2 SP20 A250 (00883380735704)	*ALL	AF	50.00000 SS SEED PACK	200.00	15.00	98.00	34.00	64.00	.00	.00	-151.00	.00	64.0
MONSANTO	DEKALB	CORN	DKC27-55RIB AF GENVT2P RIB SP2 (00883380783446)	*ALL	AF	50.00000 SS SEED PACK	352.00	.00	15.00	40.00	10.00	.00	146.19	-342.00	.00	-136.1
MONSANTO	DEKALB	CORN	DKC63-87RIB AF GENVT2P RIB SP2 (00883380681436)	*ALL	AF	50.00000 SS SEED PACK	.00	12.00	75.00	116.00	129.00	.00	.00	117.00	.00	129.0
MONSANTO	DEKALB	CORN	DKC27-54 AF2 RR2 (00883380735704)	*ALL	AF	50.00000 SS SEED PACK	100.00	.00	300.00	100.00	200.00	.00	.00	100.00	.00	100.0

eAgVantage™ Commodity DPR

FEATURES AND BENEFITS

- ◆ Keep Daily Position on commodities like fuel, fertilizer, feed
- ◆ Create Purchase Contracts in eAgVantage
- ◆ Inventory Received & Accounts Payable relieve contracts
- ◆ Spot sales and purchases relieve contracts
- ◆ More cost effective contracting for tighter margins!

Run Report Apply

Report Description: Propane
 Report ID: Propane
 Number of Periods: 4

Periods			
Period	Start	End	
1	09-SEP	11-NOV	
2	12-DEC	02-FEB	
3	03-MAR	05-MAY	
4	06-JUN	08-AUG	

Items

Item Choices	Function	Position Item Selection List
Show items starting with A LIQN28	<input type="button" value="Add"/> <input type="button" value="Remove"/> <input type="button" value="Clear All"/>	50060 = AATREX 9-0 25# 600 = PROPANE 601 = PROPANE RETAIL 604 = PROPANE GRAIN DRYER 607 = PROPANE AG COMMERCIAL

Position Limits

High Limit: 650000
 Low Limit: 50000
 No Limit

Work Orders

Agronomy Anhydrous AR
 Quantity Divisor(Optional): 0.0000

Report Choices

COMMODITY DPR—POSITION DEFINITION

Propane Market Position

Report Date: 05/29/2015

	MAR - MAY 03/01/15-05/31/15	JUN - AUG 06/01/15-08/31/15	SEP - NOV 09/01/15-11/30/15	DEC - FEB 12/01/15-02/28/16	Totals
Inventory on hand	626,434				
Inventory in transit	1,000				
Rack purchases	0				
Purchase contracts	0				
Sales contracts	0				
Spot sales	0				
Adjustments	0				
Ending inventory	627,434				627,434
Work Orders	0				0
UnCommitted Inventory	627,434				627,434
Open purchase contracts	108,015	0	0	0	108,015
Open Sales - Booked	-44,364	-2,500	-252,500	0	-299,364
Open Sales - Prepaid	-213,809	0	-1,500	0	-215,309
Work Order Adjustment	0				0
Net cash position	477,276	-2,500	-254,000	0	220,776
Planned Orders	0				
Total hedge include basis					
Total hedge exclude basis					
Total net position					
Inventory basis risk l/s					
Position contract units at risk					

COMMODITY DPR—PURCHASE CONTRACTS

eAgVantage™ Gap Report

FEATURES AND BENEFITS

- Determine your company's "Gaps" in business
- Point and Click down to Invoice Level
- Everything exported to Adobe and/or Excel

beast61.agvantage.com

amenities eAgVantage Agronomy Customer Gap R

Menu Management Tools Gap Reports Gap Categories

Customer: Salesman: Combine Accounts:

Date Range - Start: JAN 2013 End: MAY 2014 Refresh

Show top 50

Sort top values only

[View report using Adobe® Acrobat®](#)
[View comma delimited report](#)

Customer	Chemical Units	Dry Fert	GRAIN SETTLE Units	Liquid Fert	Seed	Total
26600 - BAXTER VERNON E						
2400 - FARNSWORTH HUBERT		33,500.00				
19 - FORSTER ROB		15,780.56				
2401 - FORSTNER JESSE		12,643.28				
278 - KRISTI W TEST CUSTOMER		2,603.35		93.52		33,593.52
1269 - ALT KEITH A		2,603.35				15,780.56
161643 - BURSIEK LYLE A		1,244.71		2,132.44		14,775.72
14710 - FARMER DONNA		179.82		935.20		2,603.35
			10,000.00			2,179.91
			300.00			179.82
						0.00
						0.00

GAP Report on an iPad

eAgVantage™ Financial Statements

FEATURES AND BENEFITS

- ◆ Point and Click setup ability for Financial Reports
- ◆ Drill down to general ledger account assignment and merge detail
- ◆ Uses AgVantage data already set up for financial statements—no need for double keying
- ◆ Many Formats—5 year comparison, quarterly financial statements, current & prior years.

BALANCE SHEET
For Period 12 December Fiscal 2015

Menu Management Tools Finance Report Menu Financial Report Selection Finance Report Format Selection

Suppress Zero lines:
Fiscal Period: 12-DEC 2015 Refresh

CURRENT ASSETS	Year to Date
CASH ON HAND	4,615,578.64
ACCOUNTS RECEIVABLE	30,155,134.02
MISCELLANEOUS RECEIVABLE	45,542.11
	12,638,933.11
	(7,942,922.08)

BALANCE SHEET
For December 2015 Fiscal Period

Menu Management Tools Finance Report Menu Financial Report Selection Finance Report Format Selection

[View comma delimited report](#)

Back

Account	Year to Date
CASH ON HAND	
1 140100 CASH FAIRBAULT	3,348,982.20
1 140200 CASH BALLVILLE	12,451.18
1 140300 CASH CODY	5.00
1 140400 CASH ATTICA AGRONOMY	-75.25
1 140500 CASH-NORTHFIELD FUEL STATION	2.89
1 140600 CASH-OWATONNA	0.00
1 140900 CASH-NWLK MILL DRIVE THRU	104.00
1 141000 CASH PETRO NORTH	0.00
1 141200 CASH PROPANE	1,224,548.13
1 141300 CASH PROPANE SOUTHERN	9,385.08
1 141400 CASH BYRON - AGRON	0.00
1 141500 CASH-NORTHFIELD AGRONOMY	0.00
1 141600 GR WIRE TRANSFERS	0.00
1 141900 CASH CHESTER	7,942.92

